# The 7th China Insurance International Summit 2019

Opening,
Transformation,
Integration
The Developing Road to Insurance Innovation

## Co-Organizor:





2019

10th-11th, September

# Supporter:









# Background

The word "Insurance" was mentioned 17 times in "The development plan for Guangdong-Hong Kong-Macao Greater Bay Area", which was issued by the State Council, PRC in February 2019. As the pioneer of China financial opening-up, insurance has always been on the road of transformation and innovation. "Convergence and Development" is one of the key words for the construction of Greater Bay Area. It is also a new trend in insurance development, and obviously will bring new opportunities and challenges.

In this context, the 7th China Insurance International Summit 2019 will be based on the theme of "Opening, Transformation, the Road to Convergence and Innovation of Insurance". It aims to work with industry leaders to gain insights into the trend of insurance innovation, to explore products R&D innovation, to improve risk management construction, to optimize marketing and services innovation, and to promote the high-quality and sustainable development of insurance industry!

# **Hot Topics**

- Interpretation of policy impact on the insurance under Greater Bay Area construction
- The insurance innovation development under a much more opening environment
- The opening and integration trend of the insurers both at home and abroad
- Innovation and practice of insurance technology
- Cross-regional insurance business exploration and collaboration
- Innovation of the cross-border insurance sales and marketing system
- Innovative practices of insurance risk management
- The product design and customer service innovation of traditional insurers
- Insurance asset allocation and investment strategy



# Target Position CEO, COO, CFO, CTO Chief underwriting officer Chief Actuary Chief Risk Officer/Chief Compliance Officer Chief Investment Officer Chief Marketing Officer Chief Marketing Officer GM/Deputy GM of Operation GM/Deputy GM of Sales & Distribution GM/Deputy GM of Development GM/Deputy GM of Claim Department GM/Deputy GM of Customer Service Department

# Part of Previous Sponsors























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**Photos of Last Event** 

# Part of Previous Speakers



Feng LI
Deputy Director-genera
China Insurance Regulatory
Commission, Shanghai Bureau



Yu CAI
Deputy Secretary General
Insurance Society of China



Deyun CAO
Executive Vice Chairman
& Secretary General
Insurance Asset Management
Association of China (IAMAC)



Zhongqun ZHU Executive President Shanghai Insurance Exchange



Yongmao DU President& CEO Ping An Annuity Insurance Company



Qiuping DUAN Co-president Fosun Financial Group



Alan YOUNG
Head of Institutional Business
Greater China
Franklin Templeton Investments



Xiaodong YU General Manager of Risk Mgmt Dept. & Insurance Group CRO Fosun Group



Huiyuan ZHANG Vehicle Insurance Dept. ,Deputy GM PICC Property and Casualty Company Limited



Sherwin LI
Head of Actuarial &
Risk Mgmt Dept
China Property
Reinsurance Co., LTD



Yinglin ZHAO
Head Manager
of Investment Management Dept.
China Life Property &
Casualty Insurance Co. LTD.



Lily HAN
Managing Director
of Healthcare Investment BU
Sunshine Insurance Group Co., Ltd.



Guibin ZHANG
Chief Risk
Management Executive
Taiping Asset
Management Co., LTD



Jinsong CHENG
Deputy General Manager
The Pacific Asset
Management Co., LTD



Gaofeng PAN
Assistant President
CIO, Tk.cn Insurance CO.,LTD.



Wei WANG E-commerce Dept. Chief Operating Officer Huatai Property Insurance Co., LTD



Min XU
Financial Cloud Dept., GM
Alibaba Cloud Computing Ltd.



Fengzhan TIAN
Vice GM and Chief Data Scientist of
Big Data Technology Center
Sunshine Insurance Group



Eric ZHENG President & CEO AIG Insurance Company China Ltd.



Xing ZHANG Chairman Starr Property & Casualty (China) Co., Ltd.



Jing XIAO General Manager of Big Data Platform Division Ping An Technology (Shenzhen) Co., Ltd.



Raphael P. Young Ambassador for Asia Pacific International Insurance Society (IIS)



Xuejun LI General Manager of Strategy & Marketing Dept. China Life Insurance (Group) Company



Michael YU
Chief Executive Officer,
Zurich General Insurance
Company (China) Limited



Frank ZHAO
Vice President & Chief
Asset Management Officer
Pramerica Fosun Life
Insurance Co., Ltd.



Yijiang CHEN
General Manager of
Funds Application Dept.,
New China Life
Insurance Co., Ltd.



Xinwei JIANG General Manager of E-Commerce Center PICC P&C



Jinsong CHENG
Deputy General Manager
Pacific Asset Management Co., Ltd.



Yan ZHAO
IT Director & General Manager
of E-Commerce Division
Guohua Life



James YANG
General Manager of the
Digital Platform Department
Direct Sales Channel Business Unit
PING AN Property And Casualty
Insurance (Group) Company Of China



### **Session 1: Insurance Innovation Development Trend**

Chairman: James JIANG, Deputy Executive President, China Insurance Innovation Research Institute

| 09:00-09:10 | Welcome and Opening Speech: Raphael P. Young, Managing Director, Asia Pacific Region, International Insurance Society (IIS)   |
|-------------|---|
| 09:10-09:20 | Welcome and Opening Speech: New Opportunities for the Development of Insurance and Wealth Management in the Context of Financial Openness HUANG WANG Ciming, CEO, Hong Kong Investment Funds Association  |
| 09:20-09:45 | The Innovation and Development of China's Insurance Industry: Coming Up, Doing Good  The "Golden Decade" and "Crisis Decade" of the Insurance Industry Future  New insurance civilization and its characteristics  Cross-border growth, service transformation  Speaker: WANG Zimu, President &CEO, Huatai Insurance Group  |
| 09:45-10:10 | <ul> <li>The paradigm shift toward 2030 with innovation and SDGs</li> <li>Changing business paradigm for life insurance/healthcare</li> <li>Promoting Sustainable Development Goals (SDGs)</li> <li>An award-winning AI technology to enhance sales and customer services</li> <li>Speaker: Makoto Okubo, General Manager, International Affairs, Nippon Life Insurance Company</li> </ul>  |
| 10:10-10:35 | Presentation Opportunity  |
| 10:35-11:00 | Tea Break and Networking  |
| 11:00-11:25 | <ul> <li>Thoughts on the Observation and Innovation of International Insurance Market</li> <li>Comparisons between features of Chinese and foreign insurance market</li> <li>Opportunities and challenges that foreign insurance companies facing in the Chinese insurance market</li> <li>Innovation and cooperation between the local and foreign insurance companies under the trend of opening and transformation</li> <li>Speaker: Jonathan Quach, General Manager, Bupa Global Asia Pacific, Bupa (Asia) Limited</li> </ul>   |
| 11:25-12:00 | Panel: The Insurance Innovative and Integrative Development Prospects in Greater Bay Area  The integration of insurance under the new policy  The strategic opportunities and challenges against the stricter regulatory environment  Innovation, transformation and collaboration among insurers in China and aboard  How do insurers make their way forward in a much more open market?  Moderator:  James JIANG, Deputy Executive President, China Insurance Innovation Research Institute  Panelists: HUANG WANG Ciming, CEO, Hong Kong Investment Funds Association  WANG Zimu, President &CEO, Huatai Insurance Group  ZHANG Zhongyi, GM, International Department, China Taiping Insurance Group Ltd.  MA Xin, GM, Strategic Planning, China Pacific Insurance (Group) Co.,Ltd |
| 12:00-12:30 | Award Ceremony  |
|             |   |



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### Session 2: Insurance Products Innovation under the Cross-border Cooperation

| 100         | In line with International Standards: the Road of China Insurance Integration and Development  |
|-------------|--|
| 14:00–14:30 | Internationalization of Chinese insurance companies  |
|             | Differentiated competition in a more open market environment   |
|             | Transformation and upgrading of innovation-added insurance companies   |
|             | Speaker : ZHANG Zhongyi, General Manager, International Department,  |
|             | China Taiping Insurance Group Ltd.   |
|             | Bring in and Go out: The Development Prospect of Chinese Self-operated Insurance Companies   |
| 14:30–15:00 | Development and demand characteristics of self-operated insurance companies  |
|             | Comparisons between traditional insurance companies and self-operated insurance companies  |
|             | Prospects for the development of self-operated insurance companies in the open transformation of self-operated insurance companies.  |
|             | insurance industry   |
|             | Speaker: LIU Weihua, General Manager, GDYD Property & Casualty Captive Insurance Co.,Ltd   |
| 15:00–15:25 | Opening and Transformation: Innovative Development of Insurance in China   |
|             | Chinese insurers' exploration of internationalization  |
|             | How to deal with the layout of foreign insurers in China?  |
|             | The innovative development and transformation and upgrading of Chinese insurance companies   |
|             | Speaker: WEI Xinjiang, Institute of Finance Research, China Life Insurance(Group) Company  |
| 46          | Cross-border Cooperation Opportunities for Reinsurance Business in the New Environment   |
|             | Strategic layout of reinsurance business development under the new market environment  |
| 15:25–15:50 | External cooperation opportunities for the integration of insurance industry into the reinsurance.   |
| 10.20 10.00 | business   |
|             | Speaker : YU Xiaodong, Deputy GM, Taiping Reinsurance Co. Ltd  |
| 15:50–16:10 | Tea Break and Networking   |
| 16:10–16:40 | Presentation Opportunity   |
| 16:40–17:10 | Innovation and Exploration of Technology-added Insurance Products  |
|             | Cross-border resource integration, claims and information sharing  |
|             | Innovation of insurance business under the era of 'Internet Plus'  |
|             | Innovative revolution of insurance companies   |
|             | Speaker: LI Shaodan, Chief Data Officer and CEO of innovation,   |
|             | AXA Tianping P&C Insurance Co., Ltd.   |
| A           |  |
|             | Development Trend and Innovation of Cross-border Motor Vehicle Insurance   |
| 17:10 17:10 | The Impact of the Greater Bay Area Policy on Cross-border Motor Vehicle Insurance  What apparturation will the intercompact of integration being to the outer incurrence transformation? |
| 17:10–17:40 | • What opportunities will the interconnected integration bring to the auto insurance transformation?   |
|             | Innovation in cross-border auto insurance products   |
|             | Speaker: LI Xiankun, President and CEO, Pingjia Technology   |
| 17:40       | The End of Day One   |



### Session 3: Insurance Risk Management Innovation under Interconnection Trend

Chairman: LIANG Xiaoying, Executive Vice President, Chief Actuary & CRO
Ping AN Property & Casualty Insurance Company of China, Ltd.

| 09:00–09:30 | Investment risk management and innovative development of insurance business under the Development of Cross-border Financial Market Integration  The enlightenment of insurance assets management from the open integration of financial market within the Greater Bay Area  Investment strategy for insurance funds within the exchange controls framework  Ping an fund's investment—Implications of financial innovation  Speaker: LIU Yi, Managing Director, Ping An Global Voyager Fund |
|-------------|---|
| 09:30–10:00 | AI + Insurance : New Prospects of Insurance Risk Management  Risk management challenges of insurance industry  The development trend and application of artificial intelligence technology in Insurance  The application cases  Speaker : BI Wei, CEO, Ping An OneConnect Financial Technology Co., Ltd.  |
| 10:00–10:30 | Insurance Risk Management: Adding Value, Building Resilience  Risk landscape in the life insurance industry in Asia Integrating risk management in business decisions  Challenges and opportunities to enhance resilience Speaker: Sanchit Maini, Chief Financial and Operational Risk Officer Prudential Corporation Asia  |
| 10:30–11:00 | Tea Break and Networking  |
| 11:00–11:30 | Insurance Risk Management Innovation Driven by Insurance Technology  Strengthen the risk management and consolidate the indemnity function  Rebuild risk management efficiency with insurance technology  Innovation of risk management supported by blockchain and big data technology  Presentation Opportunity   |
| 11:30–12:00 | Innovation and Development of Life Insurance Driven by the Risk Management  The development space when life insurance industry returns to the essence of indemnity  Risk management aiming to the entire life cycle of customers  Coordination among debts, assets, businesses and risk management  Speaker: Simon Phipps, Founder, Head of Asia & Global Development, The Digital Insurer  |
| 12:00–12:30 | New Ideas of Insurance Asset Management after Returning to Indemnity  Insurance asset management in a more open market  Insurance fund investment and asset allocation strategies  Develop insurance asset management capacity under the new situation  Speaker: ZHANG Guibin, CRO, Taiping Asset Management Co., Ltd.  |
| 12:30–14:00 | Lunch Buffet  |



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### Session 4: Marketing Service Innovation in the Age of Insurance Technology

Chairman: Simon Phipps, Founder, Head of Asia & Global Development, The Digital Insurer

|             | Tow to treat the transformational changes in the era of insurance technology:   |
|-------------|---|
| 16:30–17:00 | <ul> <li>High-level Dialogue: Innovation in Marketing and Service Systems in the Era of Insurance Technology</li> <li>The integrated development of technology and insurance</li> <li>Insurance industry observation: The development of insurance technology and the transformation of insurance industry</li> <li>Showcases: Practical exploration of innovation in insurance industry</li> <li>Frontier innovative application of insurance technology in marketing and service system</li> <li>How to treat the transformational changes in the era of insurance technology?</li> </ul> |
| 16:00–16:30 | Transformation Upgrading: Innovation of Customer-centric Insurance Service  Customer-centric insurance business transformation  Insurance service innovation promotes insurance business model and product innovation  Showcases: Customer experience and transformation upgrade  Speaker: Jack YUAN, General Manager, Generali China Insurance   |
| 15:30–16:00 | Tea Break and Networking  |
| 15:00–15:30 | <ul> <li>Build a New Ecosystem of Health Insurance Driven by Digitalization</li> <li>People-oriented health management services</li> <li>Insurance customer demand and experience optimization supported by big data</li> <li>Linkage of 'HIPH': hospitals, insurance, pharmaceutical companies, health management</li> <li>TBC: FU Xiaobin, General Manager, Health Division,</li> <li>NEW CHINA LIFE INSURANCE COMPANY LTD.</li> </ul>  |
| 14:30–15:00 | <ul> <li>Strategic Layout: Insurance + Aging Community</li> <li>Opportunities and challenges of insurance companies to build Aging Community</li> <li>The joint development of business insurance and Aging Community under the aging background</li> <li>Multi-industry resource integration: insurance, pensions, real estate and medical care</li> <li>Speaker: LIU Shuqin, Vice President and Chief Marketing Officer,</li></ul>  |
| 14:00–14:30 | Revolution of Marketing System in the Age of 'Internet Plus' Insurance  Insurance Marketing service innovation under the science and technology  innovative model: 'Internet plus' insurance reinvents the traditional insurance business  Prospects for the reform of insurance companies in the era of insurance technology  Speaker: ZHANG Minyi, Key Account Sales and Operation General Manager, Tencent   |